

Darley Factory Visit



CNC machine operator Mark Spence, CNC Programmer Frank Blakely and CNC Team Leader Graham Turbitt.

Frank Blakely, Neil Chambers and Graham Turbitt travelled to Maastricht, Holland in November 07. They visited the Darley factory to oversee the commissioning and take delivery of a new CNC folding machine. The EHP175 provides Powershield with bespoke tooling for one-piece frame profiles. The machine has already proved to be a worthwhile investment due to its consistent accuracy and its versatility provides a vastly increased range of frame profiles. In addition to making some final changes to the machine's CNC parameters, the guys were able to see the manufacturing process first-hand... it is also rumoured that during their visit sales in the local McDonald's rocketed!

Powershield appointments:

- Joanne Clarke Sales Administrator
- Michael Hingston Internal Sales
- Tony Kelly Payroll
- Peter Lawrence Drawing Office
- Stephen Cunningham Estimating Office

Congratulations:

Births

- | | |
|--------------------|-----------|
| Przemek Federowski | Marcelina |
| Brian Higginson | Ross |
| Claire Hobson | Grace |
| Peter Hourican | Ben |
| Marc Montgomery | Annie |
| Cormac Quinn | Oisín |
| Alan Boothe | Aimee |
| Barry Johnston | Summer |

Marriages

Dominic O'Hara & Yvonne

Davey secures gold!

We congratulate Team member David Hatch, who was awarded Duke of Edinburgh Gold in 2007. He attended a special ceremony in St James's Palace where the awards were presented in the presence of the Duke of Edinburgh.

Work for the award is divided into five sections – service, physical, skill, expedition/exploration and residential. The expedition involved David walking 80k over a period of four days in the Lake District. *Well done Davey!*



ASSA ABLOY acquires Powershield Doors

Powershield Doors has been acquired by ASSA ABLOY. The acquisition took place 1 December 2007.

ASSA ABLOY is the global leader in door-opening solutions. The Group has 150 companies worldwide, with 30,000 employees. ASSA ABLOY UK includes famous brands such as Yale, Chubb and UNION.

The new partnership signals an exciting new phase in Powershield's growth and brings enormous opportunity for offering new product ranges and door packages for both existing and new customers. Graham Crymble, Managing Director of Powershield Doors, comments, "We are excited about working with the ASSA ABLOY team and tapping into their knowledge of new markets, and are looking forward to using the worldwide expertise of the group to allow us to develop new products to supply the growing needs of our customers".



Tzachi Wiesenfeld, Executive Vice President of the ASSA ABLOY Group says: "Powershield is an exciting addition to the Assa group. Through this acquisition, the EMEA (Europe, Middle East and Africa) division reinforces its position as the leader in door-opening solutions. Powershield adds to our specification strength, as it would allow us to offer a complete product range, including locks, hardware, electromechanics and high-security doors".

Customer contacts within the company remain the same. The entire personnel are retained and business trades as normal. May we take this opportunity to thank you – our suppliers and customers – for your ongoing support and look forward to continued business together.

Gatwick Immigration Centre

Work is now underway to construct a new purpose-built Immigration Centre at Gatwick Airport. The project is part of the Government's 5-year strategy for asylum and immigration and is located within the boundary of the airport.

An order for more than 600 doors has been placed with Powershield by Main Contractor Interserve Plc. Product supplied will be predominantly duct doors, and internal and external security doors. Powershield are in turn purchasing almost a quarter of a million pounds worth of high security doors from ASSA ABLOY Group company Safeguard Doors.

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ASSA ABLOY, the global leader
in door opening solutions



What's in this issue?



Dr Graham Crymble,
Managing Director

Welcome to the special edition of Step Inside where I have the pleasure of announcing Powershield Doors has now the distinction of becoming part of ASSA ABLOY. Most of our readers will be aware of at least some of the vast range of products that are manufactured within the ASSA ABLOY organisation; brands such as Yale, Union, Chubb, Mul-T-Lock. The names ASSA and ABLOY have always been associated with high-quality, long-life products and I trust that our customers view the Powershield door products in a similar fashion.

The acquisition by ASSA ABLOY will, I feel, give Powershield access to the worldwide product range and design expertise of the parent company and in so doing will further enhance Powershield's ability to provide our loyal and established customers with exciting new products and value for money engineering. With the customers increasing need for one-source suppliers, we now feel even better equipped to compete in this market.

This year we are all experiencing increasing costs and particularly an ever-increasing emphasis on environmental issues. This is an aspect of door product specification which I feel will become more important to facility managers, building owners and government agencies in the future. We feel that steel doors hold a market-leading position when sustainability and whole-life cost of the product is considered and that Powershield will be able to fulfill this requirement.



Victoria Square

The newest landmark on the Belfast skyline, Victoria Square, opened its doors 6 March 2008. The centre is owned and was developed by Multi-Corporation and it increases Belfast retail space by one third! The site comprises 1.8 hectares of land, 17 different buildings and 98 shop units and is expected to receive 17.2 million visitors per year.

Powershield produced and installed fire-rated glazed screens valuing £200,000 for the project. The screens are manufactured to a bespoke design using the Forster range of glazing profiles. The screens include fixed glazing, fully glazed hinged doors and fully glazed sliding doors.



An introduction from Alex Stern, new Finance Director

ASSA ABLOY are proud to be associated with Powershield Doors and I am pleased to say that I have the pleasure of joining the management team as Finance Director. I have worked with ASSA ABLOY for the past two years having joined the business from Serco where I held a variety of business-focused, commercial roles. My contract experience within Serco combined with my role within ASSA ABLOY will enable me to support the Powershield team in developing compelling, mutually beneficial, commercial propositions for all of our customers.

Looking forward over the coming weeks and months the plan is very much business as usual whilst we take the time to learn about the Powershield business and you the customers. The knowledge that we have gained to date and ongoing will, we believe, allow us to develop and bring to the market the complete door solutions that our customers and the wider market demands.

ASSA ABLOY have long been associated with high quality products and services and through the acquisition of Powershield Doors we believe that we have only enhanced our reputation further still. I very much look forward to working with you during 2008 and beyond.

Meet the Team



Name: Julie Johnston
Position: Sales Co-Ordinator
Family: My husband Alwyn and 2 cats Betty and Wilma
Loves: Friends, Home Interiors, going to the theatre
Hates: People who have no manners
Music: I like just about everything, but 80's rock definitely dominates my CD collection
Food: At the moment Spanish Tapas
Film: Notting Hill

Holiday Destination: Anywhere in the Far East, Las Vegas
Who you most admire: My mum, she has been a real inspiration in my life and is my best friend
If you weren't Julie Johnston who would you like to be: Mrs Julie Bon Jovi of course
What you enjoy most about working at Powershield: I've made some good friends; but also the people here care about their role and work hard to produce a good end-product.



Name: Stephen McDonald
Position: Foreman
Family: Tonia (wife) Katie (18) Jamie (16) Lauren (14)
Loves: Chocolate
Hates: Shopping
Music: Easy-listening
Food: All – but favourite is Italian
Film: Disorder in the Court (The 3 Stooges)

Football Team: Manchester United
Holiday Destination: Spain
Who is Your Hero: My wife – for putting up with me for over 20 years!!
Best thing about your job: I enjoy getting up and going to work, staying to the finish. There are always daily challenges.
If you weren't Stevie who would you like to be: Mr Bean



Name: Brian Higginson
Position: Glue Team
Family: Lisa (wife) Claire (18) Leigh (2½) Ross (4 wks)
Loves: Astro-Physics/Hot-air ballooning/ Camel racing/Sandals
Hates: Russell Brand/U2/Paul McCartney/ Gerbils/Bungle from Rainbow
Music: Rock
Food: Chinese
Film: The Life of Brian

Holiday Destination: Butlins
What motivates you: The warm feeling I get when I annoy the storeman
What would you do if you didn't have to work: Laugh at everybody who did
Challenges in your job: Getting there on time!

Powershield Trivia:

It would cost over £7.1m to carpet the Powershield factory floor in £1 coins. The coins would weigh almost 68 metric tonnes.